

<b>Avalon</b>	<b>Our Retail Price</b>	<b>Unit Cost for 3-5 Boats</b>	<b>Unit Cost for 6-10 Boats</b>	<b>Unit Cost for 11-15 Boats</b>	<b>Unit Cost for 16-20 Boats</b>	<b>Unit Cost for 21-25 Boats</b>
LSZ Entertainer 23 Foot with 140 HP	\$47,843.90	\$46,003.75	\$45,083.68	\$44,163.60	\$43,243.53	\$42,323.45
LSZ Entertainer 23 Foot with 200 HP	\$53,054.30	\$51,013.75	\$49,993.48	\$48,973.20	\$47,952.93	\$46,932.65
LSZ Entertainer 23 Foot with 250 HP	\$58,757.40	\$56,497.50	\$55,367.55	\$54,237.60	\$53,107.65	\$51,977.70
LSZ Versatile Rear 23 foot with 140 HP	\$47,499.40	\$45,672.50	\$44,759.05	\$43,845.60	\$42,932.15	\$42,018.70
LSZ Versatile Rear 23 foot with 200 HP	\$52,709.80	\$50,682.50	\$49,668.85	\$48,655.20	\$47,641.55	\$46,627.90
LSZ Versatile Rear 23 foot with 250 HP	\$58,412.90	\$56,166.25	\$55,042.93	\$53,919.60	\$52,796.28	\$51,672.95
LSZ Quad Lounger 23 foot with 140 HP	\$45,685.90	\$43,928.75	\$43,050.18	\$42,171.60	\$41,293.03	\$40,414.45
LSZ Quad Lounger 23 foot with 200 HP	\$50,896.30	\$48,938.75	\$47,959.98	\$46,981.20	\$46,002.43	\$45,023.65
LSZ Quad Lounger 23 foot with 250 HP	\$56,599.40	\$54,422.50	\$53,334.05	\$52,245.60	\$51,157.15	\$50,068.70
Venture 85 Quad Lounge 23 foot with 140 HP	\$43,838.54	\$42,152.44	\$41,309.39	\$40,466.34	\$39,623.29	\$38,780.24
Venture 85 Quad Lounge 23 foot with 200 HP	\$49,048.94	\$47,162.44	\$46,219.19	\$45,275.94	\$44,332.69	\$43,389.44
Venture 85 Quad Lounge 23 foot with 250 HP	\$54,752.04	\$52,646.19	\$51,593.26	\$50,540.34	\$49,487.42	\$48,434.49
<b>Viaggio</b>	<b>Our Retail Price</b>	<b>Unit Cost for 3-5 Boats</b>	<b>Unit Cost for 6-10 Boats</b>	<b>Unit Cost for 11-15 Boats</b>	<b>Unit Cost for 16-20 Boats</b>	<b>Unit Cost for 21-25 Boats</b>
Lago x22U with 250 HP	\$62,848.98	\$60,431.71	\$59,223.08	\$58,014.44	\$56,805.81	\$55,597.18
Lago X22Q with 250 HP	\$61,867.81	\$59,488.28	\$58,298.51	\$57,108.74	\$55,918.98	\$54,729.21
Lago X22S with 250 HP	\$65,318.59	\$62,806.34	\$61,550.21	\$60,294.08	\$59,037.96	\$57,781.83
Lago x22U with 200 HP	\$54,388.58	\$52,296.71	\$51,250.78	\$50,204.84	\$49,158.91	\$48,112.98
Lago X22Q with 200 HP	\$53,407.41	\$51,353.28	\$50,326.21	\$49,299.14	\$48,272.08	\$47,245.01
Lago X22S with 200 HP	\$56,858.19	\$54,671.34	\$53,577.91	\$52,484.48	\$51,391.06	\$50,297.63
Lago x22U with 140 HP	\$49,178.18	\$47,286.71	\$46,340.98	\$45,395.24	\$44,449.51	\$43,503.78
Lago X22Q with 140 HP	\$48,197.01	\$46,343.28	\$45,416.41	\$44,489.54	\$43,562.68	\$42,635.81
Lago X22S with 140 HP	\$51,647.79	\$49,661.34	\$48,668.11	\$47,674.88	\$46,681.66	\$45,688.43
<b>Landau</b>	<b>Our Retail Price</b>	<b>Unit Cost for 1-5 Boats</b>	<b>Unit Cost for 6-10 Boats</b>	<b>Unit Cost for 11-15 Boats</b>	<b>Unit Cost for 16-20 Boats</b>	<b>Unit Cost for 21-25 Boats</b>
232 Island Breeze Sport Cruise/Front Fish with 140 HP	\$47,229.00	\$45,412.50	\$44,504.25	\$43,596.00	\$42,687.75	\$41,779.50
252 Island Breeze Sport Cruise/Front Fish with 200 HP	\$56,509.70	\$54,336.25	\$53,249.53	\$52,162.80	\$51,076.08	\$49,989.35
232 Island Breeze Split Rear with 140 HP	\$49,562.50	\$47,656.25	\$46,703.13	\$45,750.00	\$44,796.88	\$43,843.75
232 Island Breeze Split Rear with 200 HP	\$57,918.90	\$55,691.25	\$54,577.43	\$53,463.60	\$52,349.78	\$51,235.95
232 Alure Center Counsel with 140 HP	\$47,749.00	\$45,912.50	\$44,994.25	\$44,076.00	\$43,157.75	\$42,239.50
232 Alure Center Counsel with 200 HP	\$56,270.50	\$54,106.25	\$53,024.13	\$51,942.00	\$50,859.88	\$49,777.75
252 Island Breeze Double Decker/Slide with 200 HP Suzuki	\$75,400.00	\$72,238.75	\$70,793.98	\$69,349.20	\$67,904.43	\$66,459.65